### PORTFOLIO angelabhall.com

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#### EDUCATION

Master of Arts Instructional Technology & Design University of Alabama 2020

Bachelor of Business Management Marketing University of Phoenix 2009

#### CERTIFICATIONS

Applied Project Management University of California, Irvine Anticipated completion July 2021

#### SKILLS

ADDIE, Adult Learning Theory, Project Management, Needs/Gap Analysis, Learning Objective Development, Graphic Design, Action Mapping, Live/Virtual Facilitation, Research Writing

#### TOOLS

Articulate Storyline, Camtasia, Adobe Creative Suite (Photoshop, Illustrator, InDesign), Blackboard, Moodle, Microsoft Office Suite (Word, Excel, PowerPoint), Google Office Suite, Zoom, GoToMeeting, Captivate

# ANGELA B. HALL

#### EXPERIENCE

#### **Flycatcher Creative**

*Freelance design studio providing marketing training and collateral for creative professionals.* 

Web Designer and Marketing Educator

2012-2020

- Developed, drafted, and presented online workshops for entrepreneurs on topics including sales, branding, digital marketing, and e-commerce.
- Managed brand identity projects from initial brief through fulfillment and support.
- Conceived and created course materials and marketing collateral including workshop materials, infographics, brochures, and flyers.
- Designed blogs, informational websites, online portfolios, and ecommerce websites.

#### Independence Realty Trust Leasing Professional

#### Tampa, FL 2017-2019

- Drafted posters and flyers to drive interest in the community and promote resident events.
- Conducted persuasive sales presentations emphasizing the features and benefits of the community.
- Exceeded individual weekly lease goal by 150% and earned top agent honors twice.

#### Western International University Senior Enrollment Advisor

## Warrenville, IL 2010-2012

- Collaborated with a cross-functional team to develop a multimedia web portal to educate students about the university's policies and programs.
- Taught one-on-one skill development sessions with at-risk students to bridge deficiencies and ensure their success.

#### University of Phoenix Enrollment Advisor

## Oklahoma City, OK 2008-2010

- Achieved second course retention rate of 90% while the campus average was 75%.
- Provided outreach to students at risk of not achieving satisfactory academic progress.
- Served as peer trainer and coach to help team members develop rapport and closing skills.